

**0850 California State Lottery Commission****Statement of Operations**

	<b>2011-12*</b>	<b>2012-13*</b>	<b>2013-14*</b>
Lottery sales	\$4,371,491	\$4,870,000	\$4,870,000
Less prizes	<u>2,560,307</u>	<u>2,961,687</u>	<u>2,961,687</u>
Sales after prizes	1,811,184	1,908,313	1,908,313
Less Game Costs:			
Retailer costs	295,830	335,429	335,429
Draw game costs	48,259	61,334	61,334
Instant ticket game costs	<u>25,774</u>	<u>33,850</u>	<u>33,850</u>
Total, Game Costs	\$369,863	\$430,613	\$430,613
Resources before operating expenses	\$1,441,322	\$1,477,700	\$1,477,700
Operating Expenses:			
Salaries, wages and benefits	62,938	61,815	61,815
Advertising	47,833	57,594	57,594
Promotion, public relations and point-of-sale	6,265	12,560	12,560
Other professional services	13,400	17,190	17,190
Depreciation and amortization	7,750	6,772	6,772
Other general and administrative expenses	<u>4,886</u>	<u>46,556</u>	<u>46,556</u>
Total, Operating Expenses	\$143,072	\$202,487	\$202,487
Income and Proceeds to Education	1,298,250	1,275,213	1,275,213
Interest Income	<u>1,991</u>	<u>1,500</u>	<u>1,500</u>
Net Resources	\$1,300,241	\$1,276,713	\$1,276,713
Unclaimed Prizes	20,486	21,000	21,000
Administrative Reserve	<u>0</u>	<u>27,951</u>	<u>27,951</u>
<b>TOTAL RESOURCES DUE TO EDUCATION FUND</b>	<b>\$1,320,726</b>	<b>\$1,325,664</b>	<b>\$1,325,664</b>